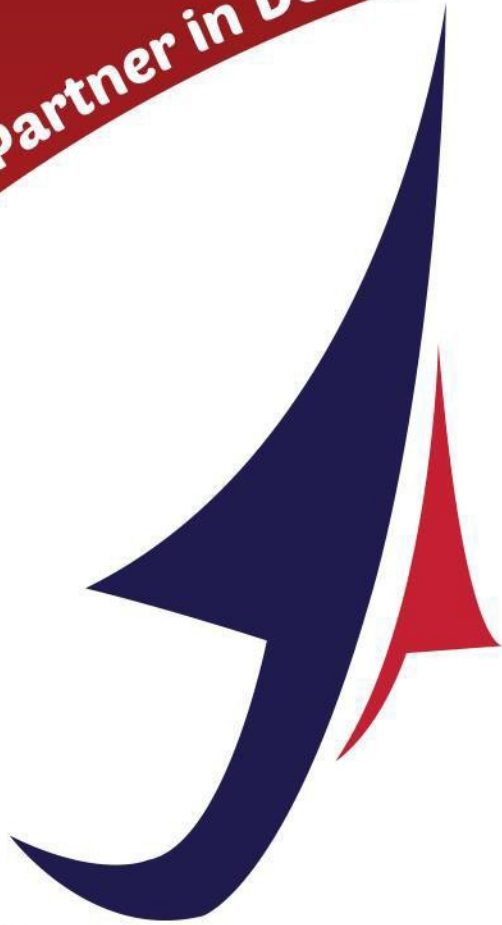


Your Partner in Developing & Restructuring

Public Seminar Calendar 2022



BCTS

Business Consultancy
and Training Services

Consulting

Training

Coaching

Recruiting

January 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
Details: <ul style="list-style-type: none"> January 11 – 13: 6h. / Day January 19 – 21: 6h. / Day January 26 – 27: 6h. / Day 					1	2
3 / 31	4	5	6	7	8	9
10	11 Management Accounting System	12 Management Accounting System	13 Management Accounting System	14	15	16
17	18	19 Leading through VUCA	20 Leading through VUCA	21 Leading through VUCA	22	23
24	25	26 KPI's: Keeping Score Using the Right Metrics	27 KPI's: Keeping Score Using the Right Metrics	28 Business Consultancy and Training Services	29 Business Consultancy and Training Services	30

February 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
	1	2	3	4	5	6
7	8	9	10 Adv. & Eff. Leadership & Management Skills for 21st Century	11 Adv. & Eff. Leadership & Management Skills for 21st Century	12	13
14	15 Report Writing & Concise Minute Taking	16 Report Writing & Concise Minute Taking	17	18	19	20
21	22 Root Cause Analysis & Prob. Solving	23 Root Cause Analysis & Prob. Solving	24 Root Cause Analysis & Prob. Solving	25	26	27
28	Details: <ul style="list-style-type: none"> • February 10 – 11: 6h. / Day • February 15 – 16: 6h. / Day • February 22 – 24: 4h. / Day 					

BCTS

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and Training Services

March 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
	1	2	3	4	5	6
7	8 Developing Women as Leaders	9 Developing Women as Leaders	10	11	12	13
14	15	16 HR Measurement & Benchmarking	17 HR Measurement & Benchmarking	18	19	20
21	22 Financial Analysis & Feasibility Study	23 Financial Analysis & Feasibility Study	24 Financial Analysis & Feasibility Study	25	26	27
28	29	30	31	Details: <ul style="list-style-type: none"> • March 08 – 09: 6h. / Day • March 16 – 17: 6h. / Day • March 22 – 24: 4h. / Day 		

BCTS

Business Consultancy and Training Services

April 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
Details: <ul style="list-style-type: none">• April 12 – 13: 6h. / Day• April 19 – 20: 6h. / Day• April 26 – 28: 4h. / Day				1	2	3
4	5	6	7	8	9	10
11	12 Remote Management	13 Remote Management	14	15	16	17
18	19 ROI in Training	20 ROI in Training	21	22	23	24
25	26 Effective Presentation Skills	27 Effective Presentation Skills	28 Effective Presentation Skills	29	30	

BETS

Business Consultancy and Training Services

May 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
2	3	4	5	6	7	1 / 8
9	10 Effective Way to Provide Virtual Learning	11 Effective Way to Provide Virtual Learning	12 Effective Way to Provide Virtual Learning	13	14	15
16	17 Advanced Sales Techniques	18 Advanced Sales Techniques	19	20	21	22
23	24	25	26 Social Media & Digital Marketing	27 Social Media & Digital Marketing	28	29
30	31	Details: <ul style="list-style-type: none">• May 10 – 12: 6h. / Day• May 17 – 18: 6h. / Day• May 26 – 27: 6h. / Day				

BCIS
Business Consultancy
and Training Services

June 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
		1	2	3	4	5
6	7 AVIRA Leadership	8 AVIRA Leadership	9	10	11	12
13	14	15	16 Operating Expenses: OPEX	17 Operating Expenses: OPEX	18	19
20	21 Writing HR Policies & Conducting Staff Performance Appraisal	22 Writing HR Policies & Conducting Staff Performance Appraisal	23 Writing HR Policies & Conducting Staff Performance Appraisal	24	25	26
27	28	29	30	Details: <ul style="list-style-type: none"> • June 07 – 08: 6h. / Day • June 16 – 17: 6h. / Day • June 21 – 23: 4h. / Day 		

BOOTS

Business Consultancy
and Training Services

July 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
Details: <ul style="list-style-type: none"> July 07 – 08: 6h. / Day July 12 – 13: 6h. / Day July 20 – 21: 6h. / Day 				1	2	3
4	5	6	7 Linking Trainings to Organizational Goals	8 Linking Trainings to Organizational Goals	9	10
11	12 Impact Techniques	13 Impact Techniques	14	15	16	17
18	19	20 Business Performance Review	21 Business Performance Review	22	23	24
25	26	27	28	29	30	31

BETS

Business Consultancy
and Training Services

August 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
1	2	3	4	5	6	7
8	9 Taxation & Payrolls	10 Taxation & Payrolls	11 Taxation & Payrolls	12	13	14
15	16 Training of Trainers-TOT	17 Training of Trainers-TOT	18 Training of Trainers-TOT	19	20	21
22 Effective Communication Skills	23 Effective Communication Skills	24	25	26	27	28
29	30	31	Business Consultancy and Training Services			
			Details: <ul style="list-style-type: none"> • August 09 – 11: 6h. / Day • August 16 – 18: 6h. / Day • August 22 – 23: 6h. / Day 			

September 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
Details: <ul style="list-style-type: none"> September 06 – 08: 4h. / Day September 14 – 15: 6h. / Day September 20 – 22: 4h. / Day 			1	2	3	4
5	6 Remote Management	7 Remote Management	8 Remote Management	9	10	11
12	13	14 Behavioral Interviewing Skills	15 Behavioral Interviewing Skills	16	17	18
19	20 Presentation Skills & Public Speaking	21 Presentation Skills & Public Speaking	22 Presentation Skills & Public Speaking	23	24	25
26	27	28	29	30		

BCITS
 Business Consultancy and Training Services

October 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
Details: <ul style="list-style-type: none"> October 11 – 12: 6h. / Day October 19 – 20: 6h. / Day October 26 – 27: 6h. / Day 					1	2
3 / 31	4	5	6	7	8	9
10	11 Balanced Scorecard	12 Balanced Scorecard	13	14	15	16
17	18	19 Team Works	20 Team Works	21	22	23
24	25	26 Role & future of HR in digitalization	27 Role & future of HR in digitalization	28	29	30

BOTS

Business Consultancy and Training Services

November 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
	1	2	3	4	5	6
7	8	9 Creating Customer Value	10 Creating Customer Value	11	12	13
14	15 Effective Way to Provide Virtual Learning	16 Effective Way to Provide Virtual Learning	17 Effective Way to Provide Virtual Learning	18	19	20
21	22	23 ROI in Sales	24 ROI in Sales	25	26	27
28	29	30	Details: <ul style="list-style-type: none"> • November 09 – 10: 6h. / Day • November 15 – 17: 4h. / Day • November 23 – 24: 6h. / Day 			

BETS
 Business Consultancy
 and Training Services

December 2022

Mon	Tue	Wed	Thu	Fri	Sat	Sun
Details: <ul style="list-style-type: none"> December 13 – 14: 6h. / Day December 20 – 21: 6h. / Day December 28 – 29: 6h. / Day 			1	2	3	4
5	6	7	8	9	10	11
12	13 The 360 A° Leader: E.I. in Leadership Pinnacle	14 The 360 A° Leader: E.I. in Leadership Pinnacle	15	16	17	18
19	20 Best Communication Remotely	21 Best Communication Remotely	22	23	24	25
26	27	28 Social Dialogue works	29 Social Dialogue works	30	31	

BETS
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